## Trade show organization with profairs.



**Functions** covered by profairs

**Functions** covered by tightly integrated thirdparty tools









Personalized newsletters can be sent regularly to exhibitors and interested parties.



Exhibitor data is collected and exhibitors are provided with log in details to access the exhibitor area.



Simple management of interested parties; not limited to



The agency involved can process catalog entries and use them to generate all print materials.



Promotional information provided by exhibitors (trade show highlights) can be forwarded to trade magazines and publishers.



Exhibitor profiles and nomenclature are displayed on the trade show's website.



Printers work with agencies to print show catalogs and personalized ticket vouchers.



Service providers and exhibition booth constructors have round-the-clock access to incoming orders (for example, electricity supply, rental furniture).



Trade show organizers can check at any time to see which exhibitors have not yet submitted their orders.



In the exhibitor area, exhibitors can at any time view the data stored when their customers redeem their ticket vouchers.



When visitors attend the trade show, their ticket vouchers and passes are scanned and checked.



Interested party inquiry and exhibitor registration



**Exhibitor and** interested party management



**Exhibitor data** maintenance



**Exhibitor orders** 



Trade show organizers



Registrations can also take place via external systems (for example CRM forms).



Purchase order items are transferred to a billing program and stored there as draft invoices.



Scanning and badge printing is mapped via a ticket software, data flows back to profairs